

# From the Handbook for Business, the Bible

## # 21: Discover your gift and use it

Over the years I've figured out, I can't sing or play music; I can't paint, fix cars or build houses. Others are gifted in these areas. And I'm not a leader; my gift is teaching, that's what I do!

Specifically, I love to teach business owners why their operation is underperforming and how to turn it around, real fast by learning and implementing Biblical principles.

Operating your gift is a blessing when used for God's glory. I love to see Christians improve their business & profitability because it means the kingdom can advance & souls can be won.

### What is the link between our gift and the Handbook for Business?

**Romans 12:6-8**, "We have different gifts that are consistent with God's grace that has been given to us. If your gift is prophecy, you should prophesy in proportion to your faith. If your gift is service, devote yourself to serving. If your gift is teaching, devote yourself to teaching..." Common English Bible

\* While these are spiritual gifts for use in building the body of Christ, they will also be reflected in our daily lives; in my case, I don't just teach business owners, but my church family as well.

**There are 7 motivational gifts listed in Romans & studies show the % of people with each:**

Prophecy	12%	Service	17%	Teaching	6%
Encouragement	16%	Giving	6%	Leadership	13%
Mercy/compassion	30%				

SOURCE: Don & Katie Fortune - "Discover your God given Gifts" at <https://www.discoveryourgifts.org>

NB: If you don't sense any of these 7 as your main gift, note, there are 20 others you may have been given instead.

### Applying these percentages to business owners is revealing!

...I agree. Only 17% have the gift of serving, surely one of the most important traits in selling.

...Only 6% are teachers; 13% are leaders, yet every business owner has to lead and teach!

**Clearly, some of people lack the gift(s) needed to operate a business which raises 3 issues:**

1. If your main spiritual gift is not one of these 7, are you meant to be a business owner?
2. If you're a 2 in teaching & 9 at service, focus on service & hire someone with a teaching gift
3. If your operation is small, you may have no choice but to seek counsel from outsiders with the gifts you lack; or study to improve your own knowledge in those areas.

To start, control & grow a successful business requires a mix of all these gifts; but, in reality, no one has them all so, getting help is not a weakness, it's reality and necessary to avoid failure.

\* My accounting practice began with just me serving one client; at the point of my exit 23 years later, we had 11 on the team, with all 7 motivational gifts operating.

**Let today's counsel come from the apostle, Paul who advises 3 things...**

**First**, "We have different gifts, consistent with God's grace that has been given to us" Romans 12:6

**Second**, "neglect not the gift that is in you..." 1 Timothy 4:14

**Third**, "Whatever you do, do all to the glory of God" 1 Corinthians 10:31

**I challenge you to discover your gift; use it in life & business, for the glory of God.**