

Our Handbook for Business, the Bible

Listening to advice

To end our 5th year of Handbook for Business sessions, my heart is to share some wise counsel from successful people. They have all been-there-and-done-that in life and business, meaning they speak from experience...so we should listen to them!

My counsel for business owners:

...Is made up of sage advice from 10 such people...

- 1: **Tom Mower**, Neways founder, *"If you always do what you've always done, you will always be what you've always been"*
- 2: Industrialist **Andrew Carnegie**, *"You can take everything I own, all my businesses & money; and in a few years, I will have it all back...because you can't take what's inside me"*
- 3: Sales genius, **Zig Ziglar** affirmed, *"You can have everything in life you want, if you will first help other people get what they want"*
- 4: Apple founder, **Steve Jobs** warned, *"Your time is limited, so don't waste it living someone else's life...or trapped living with the result of other people's thinking"*
- 5: On the issue of failure, **Winston Churchill** opines, *"Success is stumbling from failure to failure with no loss of enthusiasm"*
- 6: **Graeme Alford**, author of *"Never Give Up"* says, *"Don't worry about what you've lost, concentrate on what you've got left"*
- 7: **Oliver Wendell Holmes** states a sad truth, *"The average person goes to his grave with his music still in him"*
- 8: Novelist, **Somerset Maugham** tells it as it is, *"It's a funny thing about life, if you refuse to accept anything but the best you very often get it"*
- 9: Car man, **Henry Ford** declared, *"Wealth like happiness, is never attained when sought after directly. It always comes as a by-product of providing a useful service"*
- 10: And finally, from **Martin Luther King**, *"Life's most persistent and urgent question is, 'what are you doing for others?'"*

- **You can download the summary of these quotes at the Handbook for Business website**

The Bible, our Handbook counsel for today, Proverbs 12:15 - Common English Bible...

"Fools see their own way as right, but the wise listen to advice"

Other Scriptures (NKJV):

Proverbs 19:20, *"Listen to counsel and receive instruction, that you may be wise in your latter days"*

Proverbs 11:14, *"Where there is no counsel...people fall...multitude of counselors there is safety"*

Proverbs 13:10, *"By pride comes nothing but strife, but with the well-advised is wisdom"*

Proverbs 20:18, *"Plans are established by counsel..."*